

To our valued customers:

Due to escalating prices in raw material and labor rates in recent years, Zimmer Group finds it necessary to implement a price increase on all components in the following product categories: linear clamps/brakes, shock absorbers, grippers, and accessories. The pricing update will be effective July 1, 2018.

The pricing adjustment has an average increase of 7% on components we have investigated so far. We expect you will still find the Zimmer product pricing to be lower than most competitive offerings.

The new prices will be effective for all orders placed on or after July 1, 2018. Orders placed by mid-afternoon on June 29, 2018 will be processed for the existing price, even if you specify a delayed delivery. Please contact us if you wish to compare prices for any product to help you decide whether to place or increase orders now to lock in the current pricing.

We thank you for your continued support and look forward to being of service to you.

Any questions can be addressed to: [tsinc@techspecinc.com](mailto:tsinc@techspecinc.com)

Best Regards,



Michael Appold

President

Tech Spec Inc.