

To our valued customers:

As a result of escalating prices in raw material and labor rates over the past few years, Hiwin finds it necessary to implement a price increase on their profiled linear guide and ballscrew product offerings effective December 1, 2017.

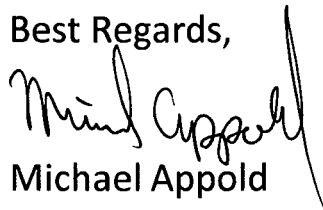
The increase has varied between 3% to 11% for the products we have looked at so far. This is Hiwin's first price increase since 2011. We expect you will still find the Hiwin prices to be lower than most competitive offerings.

The new prices will be effective for all orders placed on or after December 1, 2017. Orders placed by mid-afternoon on November 30th will be processed at the existing price, even if you specify a delayed delivery. Please contact us if you wish to compare prices for any product to help you decide whether to place or increase orders now to lock in the current price.

We thank you for your continued support and look forward to being of service to you.

Any questions can be addressed to: [tsinc@techspecinc.com](mailto:tsinc@techspecinc.com)

Best Regards,



Michael Appold

President

Tech Spec Inc